IPI Academy

falconbury



Presented by
Falconbury

Drafting International R&D Collaboration and Joint Venture Agreements

8 June 27
+ 10 December 27

Ensure clear, structured, risk-free collaborative R&D and joint venture agreements for maximum commercial success in one intensive training day.

Format:
Live online

CPD:
6 hours for your records

Certificate of completion

Course overview

This intensive one-day training course explains what you need to know and do to get the best commercial results from your R&D and joint venture agreements, whether they are operating in the UK or across borders.

When you are embarking on a project which is in partnership with another organisation, be they academia or industry, both parties will need to agree on the thorny topics of IP ownership, other common provisions and the type of collaboration structure that will suit them both. The allocation of risk and ancillary aspects such as confidentiality, material transfer agreements and heads of terms also have to be wrestled with.

The expert trainer covers the following key topics from a UK and international perspective:

- IP ownership and rights of use
- Sole, joint and segmented ownership and rights of use
- Competition law and the impact of Brexit
- Software agreements
- Types of party and collaboration structure
- Ancillary agreements
- Interactive case study workshop

Benefits of attending

By attending this training course, you will:

- **Understand** the full extent of the project and each party's role and responsibilities
- **Appreciate** the substantial impact that intellectual property rights have upon your agreement
- **Explore** the benefits of each of the key collaboration structures and which one is the best fit for your commercial objectives
- **Understand** the most important common provisions, which you should recognise and deal with correctly
- **Recognise** the key points to consider when contracting internationally
- **Get answers** from our expert on areas of particular concern to you

Who should attend?

This training course has been designed to give a comprehensive overview of R&D collaboration and JV agreements. It's applicable to all those who are new to these agreements or are looking for a refresher, including:

- In-house lawyers
- Contract managers
- Technology transfer managers
- Patent attorneys
- Private practice legal advisers
- Others who are involved in the negotiation, drafting and management of R&D and joint venture agreements

Programme

Module 1: Project nature/scope and parties' roles and responsibilities

- Contract services
- Joint R&D
- Objectives
- Contributions
- Obligations and deliverables
- Responsibility for outcome/allocation of risks

IP ownership, rights of use and other issues

- Background and types of IP
- Foreground IP
- Improvements
- Sole, joint and segmented ownership and rights of use

Module 2: Other common provisions in international contracts

- Confidentiality
- Change control provisions
- Payment arrangements
- Exclusivity and non-compete
- Avoidance of conflicts
- Acceptance arrangements
- Limitations on liability
- Termination and withdrawal
- Code of conduct
- Choice of law and jurisdiction

Competition law

- EU and UK competition law
- Key legislation
- Applying the Block Exemptions
- Risk assesment and mitigation
- The impact of Brexit on R&D and JV agreements and steps to take

Software agreements

- Scope of works
- Acceptance process
- Third-party licences
- Usual restrictions
- Maintenance and support/service levels

Module 3: Types of party and their priorities

- Commercial
- Universities
- Charities
- Funders

Types of collaboration structure

- Contractual joint venture
- Non-corporate joint venture
- Joint company

Module 4: Ancillary agreements

- Confidentiality agreements
- Material transfer agreements
- Heads of terms

Final questions

- Interactive discussions on example contracts
- Practical drafting exercises

Presenter



Richard Brady

Richard Brady is a lawyer who has spent many years working in Europe and the Middle East in the legal, financial and insurance arenas. He has a degree from Cambridge College of Teachers (2005) on Teaching English and founded the British Legal Centre in 2010. He has taught professional legal skills in many companies around the World, including Deloitte and Touche, EY, White & Case, Baker McKenzie, Shalakany Law Office, DLA Piper and Clifford Chance. He has also conducted live training courses at legal departments of corporations, including: Shell Oil, Master Foods, Air Liquide, DAMAC (Dubai), ENKA (Turkey) EMBRACO/Whirlpool (Brazil), and Mowasalat (Qatar).

His specialist areas include contract law, contract drafting, M&A in the pharma industry, arbitration law and FIDIC contracts.

Course dates

8 June 27	**Live online** 09:30-17:00 **UK (London)** (UTC+01) *Course code 17223*	GBP **599** ~~699~~ EUR **839** ~~979~~ USD **963** ~~1,119~~ **Until 13 Apr**
10 December 27	**Live online** 09:30-17:00 **UK (London)** (UTC+00) *Course code 17581*	GBP **599** ~~699~~ EUR **839** ~~979~~ USD **963** ~~1,119~~ **Until 15 Oct**

How to book

Online:
ipi.academy/1910

Alternatively contact us to book, or if you have any queries:

Email:
info@ipiacademy.com

Phone:
+44 (0)20 7749 4749

Discounts

- Booking more than one delegate on any one date qualifies for a **30% discount** on the second and subsequent places.
- Most events qualify for an **early booking discount** prior to 6 weeks before the course date. Be sure to check on our website, where the latest discounts will be shown.

Further information

Fee
The fee includes all meals and refreshments for the duration of the course (for venue-based courses) and a complete set of course materials (provided electronically). If you have any particular requirements, please advise customer services when booking.

Please note
IPI Academy (and our training partners) reserve the right to change the content and timing of the programme, the speakers, the date and venue due to reasons beyond their control. In the unlikely event that the course is cancelled, we will refund the registration fee and disclaim any further liability.

Terms and conditions
The rest of the our terms, the event cancellation policy and the terms and conditions are on our website, please visit ipi.academy/content/terms-and-conditions

Reviews

★★★★☆

[Rebecca Attree was] very knowledgeable and approachable. Interesting case study, and [liked] the fact that the topics were discussed from a range of commercial viewpoints

John Taylor
Senior Solicitor
Grant Thornton UK LLP
Jun 7 2022

★★★★☆

As always, when it comes to Falconbury, very well organised and tailored to the needs of today business.

Salima Fiandaca
Business Contract Manager
Helsinn Healthcare SA
Sep 16 2021

★★★★☆

Excellent course to provide an introduction and overview of the different types of R&D and JV agreements and for the non-lawyer this provides valuable insights to support in-house discussions with external counsel. A well led course, good preparation and valuable insights - recommended.

Alex Tame
Head of Licensing & IP Management
Oxbotica
Mar 5 2020

★★★★★

Thank you. Everything was perfect for me – simple and clear.

Hassan Ahmad Al Dhuhoori
Legal Research Officer
Embassy of The United Arab Emirates
Feb 13 2018

Run this programme in-house for your whole team

Coming to IPI Academy for your in-house training provides an all-inclusive service which gives you access to a wide variety of content, learning platforms and delivery mechanisms as well as your own personal training adviser who will work with you from the initial enquiry through to feedback and follow-up after the programme.

With over 600 trainers, all practitioners and experts across a huge range of fields, we can provide the training you need, where you need it, when you need it, and at a price which suits your budget. Our approach to tailored learning and development consists of designing and delivering the appropriate solution for each client.

For your FREE consultation and to find out more about how we can work with you to solve your training needs, please contact our training advisers:



ALEKSANDRA BEER
Tel: +44 (0)20 7749 4749
Email: inhouse@ipiacademy.com



YESIM NURKO
Tel: +44 (0)20 7749 4749
Email: inhouse@ipiacademy.com



Harry ALTAMONT
Tel: +44 (0)20 7749 4749
Email: inhouse@ipiacademy.com

IPI Academy

IPI Academy is a training initiative of Falconbury and Management Forum; leading providers of industry training for over 30 years, based in the UK.

10-12 Rivington Street
London EC2A 3DU

ipi.academy
Tel: +44 (0)20 7749 4749
Email: info@ipiacademy.com