IPI Academy

falconbury



Presented by
Falconbury

Drafting Renewable Energy Contracts: Clearer Terms, Stronger Projects and Better Outcomes

3-4 February 27
+ 23-24 September 27

Transform your renewable energy contracts with clearer terms and stronger risk allocation. This training course covers drafting, negotiating, dispute resolution and ESG compliance.

Format:
Live online

CPD:
12 hours for your records

Certificate of completion

Course overview

The renewable energy revolution isn't just technical - it's legal, commercial and contractual aswell. Renewable energy projects can succeed or fail on the strength of their contracts - are your agreements fit for purpose?

As the global energy landscape evolves, renewable energy is becoming a central pillar of national strategies for energy security, sovereignty and sustainability. Governments and industries are accelerating their transition away from hydrocarbons - yet with this transition comes legal and contractual complexity.

For legal, commercial, and technical professionals, the ability to draft and negotiate watertight, future-proof contracts is no longer optional - it's mission-critical.

From land use disputes and environmental impact considerations to stakeholder conflicts over access rights and ESG expectations, renewable energy projects face a host of unique legal challenges. To manage these risks and deliver successful outcomes, professionals need contracts that are not just legally sound, but practical, precise and fit for purpose.

This two-day, highly practical and interactive training course offers a comprehensive and in-depth guide to drafting and structuring commercial contracts associated with the renewable energy sector. You'll learn how to draft clear, user-friendly agreements that allocate risk effectively, define obligations precisely and support long-term project success.

Whether you're working on solar, wind, hydro, or hydrogen projects, this training course will help you navigate the sector's unique commercial, regulatory and operational challenges.

Benefits of attending

By attending this training course delegates will:

- **Possess** clarity in the different types of renewable energy technologies
- **Gain** a practical understanding of the key legal, technical and commercial issues shaping renewable energy projects
- **Grasp** the common contract forms utilised in renewable energy contracts
- **Understand** the key negotiation issues within these contracts
- **Identify** and be aware of key risks related to renewable energy projects
- **Understand** the common contractual 'pitfalls' and points of contention that might arise
- **Learn** about the role of performance guarantees and mechanisms such as EOT's and LDC's
- **Gain** the skills to draft robust default provisions
- **Get to grips** with the impact and duties associated with 'Force Majeure' and what this means for a commercial contract
- **Explore** different dispute resolution provisions
- **Examine** the interface between ESG and sustainability and understand related financial instruments

Who should attend?

This training course has been specially designed for professionals involved in the planning, negotiation, drafting and management of contracts in the renewable energy sector, including:

- In-house legal teams and commercial counsel
- Contracts and commercial managers
- Project and procurement managers
- Bid managers and supply chain managers
- Renewable energy developers
- Engineering and operations managers
- Consultants and advisors working across the renewable energy sector
- Risk and compliance officers

Programme

Day 1

An overview of the different renewable technologies

- Solar
- Wind
- Hydro
- Tidal
- Hydrogen

Common renewable contract forms

- Engineering Procurement and Construction (EPC)
- Operations and Maintenance (O&M)
- Power Purchase Agreements (PPA) (physical; virtual; sleeved; private wire; pay as produced; Base Load)
- Fuel Supply Agreements
- Implementation Agreements

Drafting and construction of renewable contracts

- Setting the business case – the rationale and justification for the contract – why are we entering into this?
- Understanding your commercial intent
- The '3 pillars' – liability; indemnity and insurance
- What are your best practices for inclusion?
- The scope of the contract – what is included and what is not
- Giving the contract a specific name
- KISS – avoidance of 'over-engineering'
- The '3 keys' – does the contract encapsulate the commercial purpose; achieve our objectives and be enforceable?
- Drafting definitions (descriptors and terms – singular consistency and usage)
- Have the exit clearly marked

The key issues of negotiating and drafting renewable contracts

- Financial exposure – time for project completion
- HSE
- Technological obsolescence – making the wrong choice
- Political risk
- New entrants – the nature of competition
- Regulatory change (expected or unexpected?)

The element of risk

- The common types of contractual based risk associated with renewable projects examined
- The 10 competitive risk factors - a key challenge in 'getting it right'
- Other important risk factors of potential impact
- Examining the 5 strategic risk management strategies

Day 2

Critical operational pitfalls and challenges

- Delays; overruns and rework – the 'Extension of Time' provision vs 'Liquidated Damages' provisions
- Time bars and prescriptive periods
- The issue of 'concurrent delay'
- **Practical exercise: concurrent delay**
- Dealing with default – time and notification; termination provisions
- Force Majeure

Pricing, delivery and payment

- What is the pricing structure?
- Methodology of delivery (i.e. transmission)
- Place of delivery (i.e. distribution)
- Payment terms
- Payment methods

Dispute resolution and enforcement

- The 'ladder' of ADR
- The critical importance of the Arbitral Clause
- The Doctrine of Separability
- Examining the role of 'interim awards'
- Challenging an arbitral award
- 'Forum shopping' explained

ESG and sustainability

- The importance of local content – the interface between ESG and sustainability
- Greenwashing
- **Case study: Greenwashing**
- Sustainable investing
- Benefits of ESG Financing
- Financial Instruments:
  - Bonds and exchange traded funds
  - Sustainable banking and green banks
  - Sustainability linked loans and green finance and green financing
  - Overview of carbon credits

Presenter



Chris Lennon

Christopher Lennon is the Director of Stone Falcon Corporate and Legal Consulting Ltd – a company that works internationally based in Scotland, UK. Chris has 30 years' experience within the oil and gas industry – initially working offshore on rigs in the UK and Norway before becoming involved with projects and supply chain issues.

He helped establish an anti-corrosion production facility in Aberdeen for casing tubulars – running the production facility initially before going on to create and manage the supply chain. He has set up distribution networks supporting the North Sea E&P industry within Aberdeen. He has managed (and continues to do so) a variety of 'special projects' internationally – normally strategic or change management focussed. He has worked/consulted extensively within the field of supply chain management – is a contracts specialist and an international commercial arbitrator.

He was empanelled as both an Arbitrator and a Mediator at the Asian International Arbitration Centre (AIAC); has the Freedom of the City of London; is a Fellow of the Chartered Institute of Arbitrators and a member of the Association of International Energy Negotiators. He holds an MBA and LLB from the University of Aberdeen, as well as the Chartered Institute of Arbitrators DipICArb. He has over 22 years teaching experience including a number of universities across a wide range of subjects.

Course dates

3-4 February 27	**Live online** 09:30-17:00 **UK (London)** (UTC+00) *Course code 16994*	GBP **1,199** ~~1,399~~ EUR **1,679** ~~1,959~~ USD **1,927** ~~2,239~~ **Until 09 Dec**
23-24 September 27	**Live online** 09:30-17:00 **UK (London)** (UTC+01) *Course code 17352*	GBP **1,199** ~~1,399~~ EUR **1,679** ~~1,959~~ USD **1,927** ~~2,239~~ **Until 29 Jul**

How to book

Online:
ipi.academy/2736

Alternatively contact us to book, or if you have any queries:

Email:
info@ipiacademy.com

Phone:
+44 (0)20 7749 4749

Discounts

- Booking more than one delegate on any one date qualifies for a **30% discount** on the second and subsequent places.
- Most events qualify for an **early booking discount** prior to 6 weeks before the course date. Be sure to check on our website, where the latest discounts will be shown.

Further information

Fee
The fee includes all meals and refreshments for the duration of the course (for venue-based courses) and a complete set of course materials (provided electronically). If you have any particular requirements, please advise customer services when booking.

Please note
IPI Academy (and our training partners) reserve the right to change the content and timing of the programme, the speakers, the date and venue due to reasons beyond their control. In the unlikely event that the course is cancelled, we will refund the registration fee and disclaim any further liability.

Terms and conditions
The rest of the our terms, the event cancellation policy and the terms and conditions are on our website, please visit ipi.academy/content/terms-and-conditions

Run this programme in-house for your whole team

Coming to IPI Academy for your in-house training provides an all-inclusive service which gives you access to a wide variety of content, learning platforms and delivery mechanisms as well as your own personal training adviser who will work with you from the initial enquiry through to feedback and follow-up after the programme.

With over 600 trainers, all practitioners and experts across a huge range of fields, we can provide the training you need, where you need it, when you need it, and at a price which suits your budget. Our approach to tailored learning and development consists of designing and delivering the appropriate solution for each client.

For your FREE consultation and to find out more about how we can work with you to solve your training needs, please contact our training advisers:



ALEKSANDRA BEER
Tel: +44 (0)20 7749 4749
Email:
inhouse@ipiacademy.com



YESIM NURKO
Tel: +44 (0)20 7749 4749
Email:
inhouse@ipiacademy.com



Harry ALTAMONT
Tel: +44 (0)20 7749 4749
Email:
inhouse@ipiacademy.com

IPI Academy

IPI Academy is a training initiative of Falconbury and Management Forum; leading providers of industry training for over 30 years, based in the UK.

10-12 Rivington Street
London EC2A 3DU

ipi.academy
Tel: +44 (0)20 7749 4749
Email: info@ipiacademy.com